Week #4

Total time 4 hours – not including appointments

Action Steps

- Listen to #6315 Carotenoids
- Order "Building Your Network Marketing Business" Jim Rohn <u>www.tapesandtools.com</u> or call 800-345-1610
- Keep making 2 calls per day to get them to <a>www.yourtimeisnow.net) continue 3-way calls with coach with those that show interest.
- Follow-up with new customers and new distributors to get them into Kit Openings and trainings

Steps to Success - Follow the System -

Personal

(Estimated time 30 minutes daily)

- Daily personal growth reading or CD's
- E-mail coach
- Conference Calls
- Tracking sheet
- Coaching Calls

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