

Mike & Marilyn
PLUMB



We would like to take this time to welcome you to our PlumbLine GNLD Team. We are so excited to be working with you to realize your dreams and goals. Here you will find a very simple system that if followed, repeated and taught to your team, will provide you with a strong residual income. So, let's get started!

GETTING STARTED

Many people go to college....how fast you go through the steps is up to you!

- Set up date** for “Kit Opening” with sponsor to familiarize you with the tools for building your business. Can be done in person or over the phone
- Read the first 20 pages of the “**45 Second Book**” - Explains network marketing and answers common questions you might have or receive. Online link http://www.goldenliferesults.com/pdfs/45Second_Sample.pdf
- Listen to **Basic Qualifying Question** (Conference call link: <http://www.goldenliferesults.com/audio/cc062506.wav>)
- Start a “List of Names” right away!** *Break this up into 4 columns that list top 4 motivations:*

<i>Health</i>	<i>Job Dissatisfaction</i>	<i>Extra Money</i>	<i>Not enough time</i>

KIT OPENING

Review with sponsor:

- Fill out the “**WHY**” FORM (*very important*) Go to www.goldenliferesults.com/plumb click on “**Steps to Success**” and then click on “**Finding your Why**”
- Price List
- How to order
- How to sign up new distributors online or on the form
- How money is made – Explain P.V. and B.V.

- Call GNLD** and set up direct deposit so your bonus checks can be directly deposited into your account. (800) 432-5842

- Set up Auto-Ship delivery** of 100 PV order (Pro-Vitality pack) -- if not done at time of signing.) Suggest signing up for TRE’ Auto-Ship also. (800) 432-5842

- Listen** to the Pro-Vitality CD and **watch** the two DVD’s on Pro Vitality and the GNLD Opportunity in the Kit

- Go over “Initial Contact Training”** with sponsor. Practice the scripts a few times to get familiar.

- Look at** www.yourtimeisnow.net/plumb With the help of the script invite several on the list to take a look at the website. Do several contacts and several voice drops. Make appointments for call backs.

The Plumb GNLD Team - Michael T. Plumb

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